

BUDAPEST

Stamegna

Central & East European

Health & Beauty Care

February 22nd-23rd 2026

[Buyers List](#)



CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



Amarina SIA



Andamon Hungaria



Aura



Aversi Pharma



Baslerbeauty GmbH & Co. KG



Boots



Bestsellers Distribution



Bufo Eko d.o.o.Kft



Da Lago



Dita Estfarm SRL



EP Brands



ExpertINBrands



Femi Trade Sp. z o.o.



Fourth Kft



Fozzy Group (Silpo Supermarkets)



Kapalua Trading



Luxamour



Mass Global



Milton CDI



More Labels



Muzej Teatar



Qogita



Rofilena



Rossmann Azerbaijan

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Sales Plus



Sigma Conto Kft



**Simple B (Olivia
Beauty & Care)**



Skin Research Group



Sol Retail



Startlan



Sunclove



**SuperDrug
(Marketplace)**



SweetCare



Tamstore Market



Trending Corporate



**Tropic Maloprodaja
D.O.O.**



V-Forras

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Retailer



AMARINA

Amarina SIA

Branded



Latvia



<https://amarina.lv/>

Annual Volume of Sales: € 1.5 M
Number of Stores: online

Other countries company is represented in: Europe

Categories of focus: Hair Care, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Vitamin, Food Suppl-s (diet,nutrition), Sexual Wellness, Dermo Cosmetics, Smart Beauty Devices, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

Amarina is a Latvian beauty and personal care company specializing in a wide range of premium products for hair, skin, and body care. It wellness. It provides professional hair tools, skincare treatments, dental care, cosmetics, and essentials for all ages. With a focus on quality, innovation, and convenience, offering free shipping on orders above a certain value and curated gift sets. Through its online store, Amarina combines convenience with a commitment to enhancing personal beauty and self-care routines.

Distributor



Andamon Hungaria

Private Label



Hungary



www.andamon.hu/

Annual Volume of Sales: +500K EUR
Number of Stores: 100

Other countries company is represented in: N/A

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Skin Care, Organic/Natural, Cruelty-free, Prestige, Masstige

Retailers they work with: Muller, Tesco, Auchan, Rossmann

Profile of the company:

Andamon Hungary is a trusted distributor in the health and beauty care sector, providing a range of personal care, hygiene, and wellness products to businesses and retail partners. The company prioritizes quality, reliability, and effective supply chain management, creating a strong platform for suppliers. Andamon works closely with partners to ensure products reach the market efficiently and maintain consistent standards. By emphasizing professional collaboration, long-term relationships, and market expertise, Andamon enables suppliers to expand their reach.

Distributor

all'AURA

Aura

Private Label, Branded



Poland



allaura.eu

Annual Volume of Sales: € 5 M
Number of Stores: 25

Other countries company is represented in: Romania and Italy

Categories of focus: Hair Care, Body care, Skin Care, Face Care, Men's grooming, Fragrance, Masstige

Retailers they work with: Rossmann, Biedronka, Dealz, Dino and Douglas

Profile of the company:

Aura is a Polish online retailer specializing in cosmetics and personal care products. The store offers a broad selection of skincare, hair, body care, makeup, perfumes, and accessories from international and licensed brands, with a strong focus on Korean beauty, vegan-friendly products, and themed gift sets. Serving women, men, and children, Aura provides a user-friendly online shopping experience with reliable delivery across Poland, positioning itself as a trusted destination for quality and innovative beauty products.

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Retailer



Aversi Pharma

Private Label, Branded



Annual Volume of Sales: € 300 K
Number of Stores: 365

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Eye Care, Oral Care, Baby care, Food Suppl-s (diet,nutrition), Sexual Wellness, Family Planning, Dermo Cosmetics, Accessories (gift sets), Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Aversi is a leading Georgian healthcare company founded in 1994, renowned for its extensive pharmacy network and commitment to accessible, high-quality medical products and services. It operates hundreds of pharmacies, clinics, and manufacturing facilities nationwide, focusing on affordability, innovation, and community well-being across Georgia.

Retailer



Baslerbeauty GmbH & Co. KG

Branded



Annual Volume of Sales: € 30 M
Number of Stores: 4

Other countries company is represented in: Austria, Switzerland, France, the Netherlands, Belgium, Italy, Spain, and Ireland.

Categories of focus: Hair Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Wellness, Dermo Cosmetics, Smart Beauty Devices, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

Basler Beauty GmbH & Co. KG is a leading German HBC company that began as a mail-order business founded by hairdresser Hermann Basler in Bietigheim-Bissingen. It has grown into a major European player with over 35,000 products, specializing in professional hair care, skincare, cosmetics, and fragrances for both consumers and salons. The company operates retail stores and an extensive online platform.

Retailer



Boots

Branded



Annual Volume of Sales: N/A
Number of Stores: 95 in ireland

Other countries company is represented in: UK, Netherlands, Gemany and Thailand

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan,

Retailers they work with: N/A

Profile of the company:

Boots Ireland is a trusted pharmacy-led health and beauty retailer with over 80 stores nationwide. Founded in 1996, it offers expert pharmacy services, health advice, and a wide range of exclusive beauty and wellness brands. With more than 2,000 employees, a popular Advantage Card program, and a strong focus on sustainability and community support, Boots Ireland aims to help customers look and feel their best.

Distributor



Bestsellers Distribution

Branded



Poland



<http://bsdistribution.pl>

Annual Volume of Sales: € 2 M
Number of Stores: 15

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, OTC, Organic/Natural, Vegan, Mass Market

Retailers they work with: Rossmann, Hebe, Superpharm, Lidl, Carrefour

Profile of the company:

Bestsellers Distribution Sp. z o.o. (bsdistribution.pl) is a modern Polish distribution and brand development company based in Warsaw, active since 2015. It focuses on global cosmetics distribution, own and exclusive brand development, consulting, and full logistics services. With a trend-driven portfolio and strong marketing support, the company partners with retailers across beauty and healthy living categories, building long-term relationships in Poland and international markets.

Distributor



Bufo EKO D.O.O

Branded



Slovenia



www.bufo.eu

Annual Volume of Sales: € 2.5 M
Number of Stores: N/A

Other countries company is represented in: Austria, Italy, Netherlands, Kazakhstan, Croatia

Categories of focus: Oral Care, Foot Care, Baby care, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Eco-friendly packaging, Professional, Mass Market

Retailers they work with: Mercator, Konzum, Aldi, Interspar, DM, Amazon

Profile of the company:

Bufo Eko d.o.o. is a Slovenian company specializing in the production and distribution of certified organic food products. Established in 2012 and headquartered in Celje, the company offers a diverse range of organic goods, including grains, legumes, pasta, oils, spices, and cosmetics. Bufo Eko collaborates with both Slovenian and international manufacturers to provide high-quality products to its customers.

Distributor



Da Lago BV

Private Label, Branded



Netherlands



<https://da-lago.nl/>

Annual Volume of Sales: € 10 M
Number of Stores: N/A

Other countries company is represented in: Germany, Belgium, Poland, Scandinavia, Spain

Categories of focus: , Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet, nutrition), Family Planning, Accessories (gift sets), Eco-friendly packaging, Professional, Mass Market

Retailers they work with: Kruidvat, Rossmann, Primor, Normal and Pieper

Profile of the company:

Da Lago, with over 20 years of experience in the beauty industry, is an ideal partner in the beauty segment. The company distributes its own created brands and exclusively selected beauty brands worldwide to retailers.

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Distributor



Dita Estfarm SRL

Private Label, Branded



Annual Volume of Sales: € 107 M
Number of Stores: 1200

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, OTC, Pain relief, Medical devices, Dermo Cosmetics, Organic/Natural, Accessories (gift sets), Eco-friendly packaging, Prestige, Masstige

Retailers they work with: Farmacia Familiei, Farmacia Orient, Metro Cash and Carry, Mamico, Casa Mega - Vion

Profile of the company:

Dita Estfarm is Moldova's leading pharmaceutical distributor, offering 8,000+ products with 30 years of trusted experience. With advanced logistics and a strong pharmacy network, it ensures reliable access to essential medicines nationwide.

Distributor

EP Brands

Branded



Annual Volume of Sales: € 1 M
Number of Stores: 200

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Sanitizer, Smart Beauty Devices, CBD, Prestige, Masstige, Mass Market

Retailers they work with: Metro, DM, Billa

Profile of the company:

EP BRANDS Ltd., based in Sofia, Bulgaria, is an established distributor of food, beverages, and cosmetics with a strong presence in the national retail market. The company partners with over 500 businesses and supplies leading chains such as METRO, DM, and BILLA. With a team of 12 professionals and annual revenues of approximately USD 1 million, EP BRANDS combines operational efficiency with market flexibility. Its portfolio includes both internationally recognized brands and customized private label solutions.

Distributor



ExpertINBrands

Branded



Annual Volume of Sales: € 2.5 M +
Number of Stores: 500

Other countries company is represented in: Germany

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, OTC, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: Manor, Coop, Douglas, Beauty Alliance, Muller

Profile of the company:

ExpertINbrands develops and commercializes innovative cosmetic brands, partnering with manufacturers to deliver high-quality, compliant products to international beauty markets.

CONFIRMED COMPANIES | Central & East European Health & Beauty Care Event



Distributor



Femi Trade

Branded



Annual Volume of Sales: € 2 M
Number of Stores: 10000 +

Other countries company is represented in: Poland, Ukraine, Romania, Slovakia and Czech Republic

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Nail Care, Body care, Skin Care, Face Care, Oral Care, Fragrance, Masstige

Retailers they work with: Jeronimo Martins, Netto, Hebe, Lidl, Dino (all from Poland)

Profile of the company:

Femi Trade is a Poland-based distribution company led by a creative, experienced team specializing in cosmetic brands and private label development. With over 15 years of industry expertise—including key roles in launching Hebe drugstores—the team actively scouts global trends to introduce innovative beauty products to the Polish market.

Distributor



Fourth KFT

Branded



Annual Volume of Sales: € 6.8 M
Number of Stores: 3500 +

Other countries company is represented in: Slovakia, Austria, Czech Republic

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Masstige, Mass Market

Retailers they work with: DM, Rossmann, InterSpar, Spar, Auchan, Tesco, Kifli

Profile of the company:

Fourth Kft., founded in 2005, is a privately owned distributor representing international cosmetic and household brands in Hungary. As part of Fourth Group, operating in Austria, Slovakia, and the Czech Republic, it manages 29 brands across over 3,500 retail points.

Retailer



Fozzy Group (Silpo Supermarkets)

Private Label



Annual Volume of Sales: € 2.84 B
Number of Stores: 350

Other countries company is represented in: Poland

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Fragrance, Wellness, Vitamin, Food Suppl-s (diet, nutrition), Sexual Wellness, Family Planning, OTC, Pain relief, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, CBD, Accessories (gift sets), Others, Professional, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Silpo, part of the Fozzy Group, is a leading Ukrainian retailer offering health, wellness, and beauty products alongside fresh food and daily essentials. With curated personal care items and strong logistics ensuring quality and availability, Silpo delivers a convenient, modern shopping experience across Ukraine.

Distributor

Kapalua Trading

Private Label, Branded

 Spain  <http://kapalua.es/home>

Annual Volume of Sales: € 11 M
Number of Stores: 3000

Other countries company is represented in: Portugal

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Baby care, Fragrance, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: Primor, Druni, Clarel, Carrefour, Wells

Profile of the company:

Kapalua is a health and beauty-oriented lifestyle brand that specializes in curated personal care and wellness products. With a focus on quality, collaboration, and strategic partnerships, Kapalua supports suppliers seeking stable growth and access to a discerning market.

Retailer

LUXAMOUR

Luxamour

Branded

 France  www.luxamour.fr

Annual Volume of Sales: N/A
Number of Stores: 5

Other countries company is represented in: India

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Sanitizer, Sexual Wellness, Dermo Cosmetics, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

Luxamour, based in Paris, is a beauty-tech innovator helping skincare and cosmetics brands boost sales through smart sampling and data-driven insights. Its unique "try-then-buy" platform connects products with the right consumers, delivering targeted samples that drive higher conversions and long-term loyalty. By combining AI-powered analytics with direct consumer feedback, Luxamour gives brands clear visibility into campaign performance and future opportunities.

Distributor

Mass Global



Private Label, Branded

 Romania  www.tuju.ro/

Annual Volume of Sales: € 6 M
Number of Stores: 800

Other countries company is represented in: Bulgaria, Croatia, Hungary

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Baby care, Fragrance, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: Bulgaria, Croatia, Hungary

Profile of the company:

MASS GLOBAL – Tuju.ro is a Romanian online retailer and distributor offering high-quality cosmetics and personal care products. Featuring a curated mix of skincare, haircare, body care, and wellness items, it has become a trusted destination for beauty enthusiasts. With a focus on quality, efficiency, and customer satisfaction, Tuju.ro stands out in the Romanian beauty market.

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Distributor



Milton CDI

Branded



Annual Volume of Sales: \$ 10 M
Number of Stores: 20000 +

Other countries company is represented in: Romania, Czech Republic

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Fragrance, Sexual Wellness, Dermo Cosmetics, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Masstige, Mass Market

Retailers they work with: Lidl, Rossmann, Biedronka, Zabka, Auchan

Profile of the company:

Milton Sp. z o.o. is a leading distributor bringing innovative, high-quality brands to the Polish and European markets. Specializing in trend-setting products across beauty, personal care, and lifestyle categories, the company curates unique concepts with strong consumer appeal and executes strategic market launches to ensure impactful brand presence.

Distributor



More Labels

Private Label, Branded



Annual Volume of Sales: € 4 M
Number of Stores: 1500 +

Other countries company is represented in: Spain, Andorra, Portugal, The Netherlands

Categories of focus: Make Up, Body care, Skin Care, Face Care, Fragrance, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Accessories (gift sets), Masstige, Mass Market

Retailers they work with: Primor, Druni, Primaprix and Pepco

Profile of the company:

More Labels Group is a leading distributor in the perfumery sector, serving around 75–80% of all perfumeries. The company offers a broad range of perfumes, color cosmetics, and skincare products, with a strong focus on high-volume impulse items. Known for its extensive brand portfolio and market reach, More Labels Group plays a vital role in the beauty and personal care distribution network.

Ret / Dis



Muzej Teatar

Branded



Annual Volume of Sales: € 4 M
Number of Stores: 350

Other countries company is represented in: North Macedonia and Montenegro

Categories of focus: Hair Care, Make Up, Body care, Skin Care, Face Care, Eye Care, Men's grooming, Mass Market

Retailers they work with: DM (Serbia and North Macedonia), Lily Drogerie (Serbia) and Laelia Pharmacy (Serbia)

Profile of the company:

Kozmetika Teatar is a leading Serbian distributor and retailer of premium cosmetic and personal care brands, connecting global beauty innovations with the Balkan market. With a strong focus on quality, authenticity, and customer trust, the company represents renowned names such as Freeman, OGX, HASK, Ariul, Purederm, and Revlon.

Distributor

Qogita

Qogita

Branded



Netherlands



<http://www.qogita.com/>

Annual Volume of Sales: € 250M

Number of Stores: 10000

Other countries company is represented in: All EU and UK

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Men's grooming, Fragrance, Vitamin, Prestige, Masstige, Mass Market

Profile of the company:

Qogita is a premier wholesale platform specializing in Health & Beauty, operating across the European Union and the United Kingdom. With a network of over 10,000 verified B2B buyers, Qogita offers suppliers direct access to a growing market of trusted retailers and distributors. Its top-selling categories include fragrances, skincare, haircare, make-up, and personal care, providing diverse opportunities for brands of all sizes. Qogita is committed to quality, reliability, and efficiency, helping suppliers expand their reach and boost sales across Europe.

Distributor



Rofilena

Branded



Moldova



www.rofilena.md/ www.academiebeaute.md/
www.teoxane.md/shop/ www.annalotan.md/ro/catalog
www.suplimentalimentare.md/catalog.html

Annual Volume of Sales: € 3 M

Number of Stores: 250

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Wellness, Vitamin, Food Suppl-s (diet,nutrition), OTC, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Professional, Masstige, Mass Market

Retailers they work with: Sancos, Medpark, Posh, TerraMed, Aquaterra

Profile of the company:

Rofilena is a leading health, beauty, and wellness company in Moldova, curating premium products and services through partnerships with Teoxane, Suplimente Alimentare, Academie Beaute, and Anna Lotan. Committed to quality and innovation, it provides trusted solutions that enhance health, beauty, and well-being for customers and professionals across Moldova and beyond.

Retailer

ROSSMANN

Rossmann Azerbaijan

Branded



Azerbaijan



www.rossmann.az/en

Annual Volume of Sales: N/A

Number of Stores: 50

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Rossmann, founded in Germany in 1972, is a leading European drugstore chain offering quality personal care, cosmetics, wellness products, and exclusive natural, organic, vegan, and cruelty-free brands. Partnering with Veysəloğlu Group, it brings European standards, value, and a modern one-stop shopping to Azerbaijan.

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Distributor



Sales Plus

Branded



Germany



www.sales-plus.de/en/

Annual Volume of Sales: N/A
Number of Stores: +6000

Other countries company is represented in: Austria

Categories of focus: Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Food Suppl-s (diet,nutrition), Sexual Wellness, Family Planning, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige,

Retailers they work with: DE, Rossmann, Muller, Kaufland, DM Austria

Profile of the company:

Sales Plus GmbH is a German trading company founded in 2014, specializing in the import, export, and distribution of premium lifestyle and wellness products. With a young, creative team and a flexible approach, it helps grow innovative, high-quality brands across Europe and beyond.

Distributor



SigmaConto LTD (The Box and Beauty)

Branded



Hungary



www.theboxandbeauty.hu/

Annual Volume of Sales: \$ 1 M
Number of Stores: Online Store

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Foot Care, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Eco-friendly packaging, Professional, Masstige, Mass Market

Retailers they work with: DM, Rossmann, Lidl

Profile of the company:

Based in Budapest, Hungary, The Box and Beauty specializes in retail and distribution, focusing on premium South Korean beauty products. Operating three online stores and supplying to DM and Rossmann, the company brings the cultural essence of Korean skincare to Hungary. The emphasis lies on healthy, clean skin, offering expert advice and top-tier beauty solutions.

Retailer

Simple B (Olivia Beauty & Care)

Branded



Azerbaijan



www.olivia.az/

Annual Volume of Sales: € 20 M +
Number of Stores: 50 +

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Professional, Mass Market

Retailers they work with: N/A

Profile of the company:

Simple B (Olivia Beauty & Care) is a modern beauty and wellness company providing high-quality skincare, personal-care, and aesthetic solutions. The company combines professional expertise with safe, innovative products to deliver personalized treatments and long-term results. With a customer-first approach, Simple B promotes confidence, self-care, and overall well-being.

Distributor



Skin Research Group

Branded

 United Kingdom  <http://www.skinchemists.com>

Annual Volume of Sales: € 8 B
Number of Stores: N/A

Other countries company is represented in: EU, USA, Australia and Middle East...

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Baby care, Men's grooming, Fragrance, Sanitizer, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Professional, Prestige, Masstige

Retailers they work with: Wholefods, Debehnam's, Superdrug, Douglas, Etsy

Profile of the company:

skinChemists is a UK-based beauty and skincare company focused on brand distribution and international market development. Leveraging its science-led heritage, it distributes premium beauty and personal care brands across global retail, e-commerce, and wholesale channels, supporting partners with market entry and growth.

Retailer



Sol Retail

Branded

 United Kingdom  www.solretail.com
www.solbeauty.co.uk

Annual Volume of Sales: € 25 M +
Number of Stores: N/A

Other countries company is represented in: Globally - UK, European Union, USA, Canada, Australia, Japan, Singapore, UAE...

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Sexual Wellness, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Sol Retail is a UK-based e-commerce solutions provider specializing in managing and growing beauty and wellness brands across online marketplaces like Amazon and TikTok Shop. With over 13 years of experience, the company partners with more than 120 global brands, offering services such as brand management, marketing, and logistics.

Distributor



Startlan

Branded

 Estonia  www.startlan.ee

Annual Volume of Sales: € 1.3 M +
Number of Stores: 350

Other countries company is represented in: Baltics, Finland

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Skin Care, Face Care, Eye Care, Oral Care, Foot Care, OTC, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Accessories (gift sets), Prestige, Masstige, Mass Market

Retailers they work with: Maxima, Rimi, Prisma, Selver, Pharmacy chains

Profile of the company:

Startlan OÜ is an Estonian cosmetics wholesale and distribution company, founded in 2003 and headquartered in Peetri, Harju County. It imports and distributes high-quality beauty and personal care products across multiple retail channels, representing reputable European brands in skincare, hair care, cosmetics, body care, and wellness. Startlan also operates a consumer e-commerce store and continues to expand across the Baltic markets.

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Distributor



Sunclove

Private Label, Branded



Slovakia



www.sunclove.com/en

Annual Volume of Sales: N/A

Number of Stores: Start Up e-shop

Other countries company is represented in: Czech Republic

Categories of focus: Body care, Skin Care, Face Care, Vitamin, Organic/Natural, Vegan, Cruelty-free, Accessories (gift sets), Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Sunclove Cosmetics is a dynamic startup e-shop and distributor specializing in beauty, skincare, and sunless tanning products. Focused on delivering premium, innovative, and wellness-oriented solutions, the company partners with brands that blend scientific expertise with cosmetic elegance. As an emerging player in the beauty industry,

Retailer



SuperDrug (Marketplace)

Branded



United Kingdom



www.superdrug.com/marketplace

Annual Volume of Sales: N/A

Number of Stores: Online Only

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Superdrug Marketplace is an online platform offering over 50,000 verified health, beauty, and lifestyle products, including Korean and Japanese beauty brands. It provides convenient delivery options like home delivery, Order & Collect, and next-day service, ensuring quality and authenticity through its Marketplace logo.

Retailer



SweetCare

Branded



Portugal



www.sweetcare.pt

Annual Volume of Sales: € 15 M

Number of Stores: Online

Other countries company is represented in: International

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Nail Care, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Prestige, Masstige

Retailers they work with: N/A

Profile of the company:

SweetCare Portugal is the Portuguese branch of the leading European online retailer specializing in beauty, skincare, health, and wellness products. It offers premium products through a user friendly platform, making it an ideal partner for brands seeking strong market entry and growth in the Portuguese market.

Retailer



Tamstore Market

Private Label, Branded

 Azerbaijan  www.tamstore.az/en

Annual Volume of Sales: \$ 400 M
Number of Stores: 100

Other countries company is represented in: N/A

Categories of focus: Hair Care, Make Up, Skin Care, Face Care, Eye Care, Fragrance, Personal Care (incl. Feminine Hygiene), Oral Care, Baby Care, Accessories (incl. Gift Sets)

Retailers they work with: N/A

Profile of the company:

Tamstore is a fast-growing supermarket chain in Azerbaijan, launched in 2023 by Avrora Group. Operating mini, city, and supermarket formats, it offers fresh products, competitive prices, and quality service. With dozens of stores across Baku and other regions, Tamstore is rapidly expanding and provides an attractive platform for suppliers entering the Azerbaijani retail market.

Distributor



Trending Corporate S.L.

Private Label, Branded

 Spain  www.trendingcorporate.com/

Annual Volume of Sales: € 25 M
Number of Stores: N/A

Other countries company is represented in: EU

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Fragrance, Masstige, Mass Market

Retailers they work with: Primor, Druni, Arenal, Clarel (Spain, Wells (Portugal))

Profile of the company:

Trending Corporate S.L. is a cosmetics and nutricosmetics manufacturer and distributor based in Seville, staffed by over 100 professionals. The company focuses on delivering natural, cruelty-free, mostly vegan products at accessible prices, while ensuring close and personalized service across its growing network of stakeholders.

Retailer



Tropic Maloprodaja D.O.O.

Private Label, Branded

 Bosnia and Herzegovina  <http://www.tropic.ba/>

Annual Volume of Sales: € 400 M
Number of Stores: 3000 +

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Eye Care, Oral Care, Foot Care, Baby care, Men's grooming, Fragrance, Wellness, Vitamin, Food Suppl-s (diet,nutrition), Sanitizer, Sexual Wellness, Family Planning, OTC, Pain relief, Medical devices, Dermo Cosmetics, Smart Beauty Devices, Organic/Natural, Vegan, Cruelty-free, CBD, Accessories (gift sets), Others, Eco-friendly packaging, Professional, Prestige, Masstige, Mass Market

Retailers they work with: N/A

Profile of the company:

Tropic is a leading FMCG retail chain in Bosnia and Herzegovina, operating 78 supermarkets and employing over 4,000 workers. With an annual turnover exceeding €350 million, the company is a key player in the region's retail sector.

Distributor



V-Forrás

Private Label, Branded



Hungary



<http://www.vforras.hu>

Annual Volume of Sales: € 3.5 M

Number of Stores: 800

Other countries company is represented in: N/A

Categories of focus: Hair Care, Personal Care (feminine hyg, adult, shower gels, soap), Make Up, Body care, Skin Care, Face Care, Fragrance, Wellness, Sexual Wellness, Medical devices, Organic/Natural, CBD, Masstige, Mass Market

Retailers they work with: DM, Rossmann, Auchan, EcoFamily, Tesco

Profile of the company:

V-Forrás Kft is a Hungarian distributor specializing in drogerie and personal care products, working with major retail chains including DM, Rossmann, Auchan, and Tesco. The company partners with premium suppliers and invests in EU-supported modernization. This forward-thinking strategy positions the company as a reliable and competitive partner within the Hungarian retail and consumer goods market.